

## Management of Modern Style Startups through Leadership Aspects in the Digital Age

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Received: January 23, 2021

Revised: February 25, 2021

Accepted: March 8, 2021

### Abstract

Leadership is the method of persuading, empowering, and enticing people to lead to a start-up's company's growth and efficacy in achieving its objectives. Online companies and innovative businesses that rely on digital communication technology, such as advertising firms, financial technology, and app developers. Strategy for Digital Leadership Leadership is the appropriate tool for assessing the degree of preparedness of adherents of information technology, beginning with the implementation and management of technologies such as software, programs, operating systems, and hardware such as mobile phones, modems, laptops, and touch screens, as well as job ethics and legal issues in information technology. Identifying followers' preparation for digital knowledge-based companies may be accomplished by changing the metrics of readiness and digital information proficiency in relation to the degree of followers' readiness for situational leadership.

**Keywords:** Digital Start Up, Leadership, Financial Technology Aspects

### Introduction

The advancement of new technologies results in the transformation of socioeconomic institutions and systems. The emergence of new developments in shopping, communication, knowledge exchange, and even industry. The digitization of social desires and communications is a result of the information technology industry's exponential growth, which includes internet shopping, online commuting, online payment, social networking, advertisements, endorsements, and ads. The media is a perfect place for advertising, and the promotion space can be extended by interactive media and the internet, as long as the internet is available. The internet is a new media platform with a real-time environment connected to real life, accessible at any time, and simple to mark or persona, since it allows for identity theft and even privacy, allowing for the show of other identities anticipated from a profile of an individual, product or service, to a business profile. This is often the driving force behind many paradigm changes in science and society, most notably in history, finance, policy, and law. The advancement in information technology has also transformed the traditional job concept of five days a week and eight hours a day into digital entrepreneurship. Unicorn-scale start-ups demonstrate how the creative sector broadens the definition of employment. Another reality regarding expats in Bali who operate in cafes and refer to themselves as urban nomads demonstrates that the digital world creates many

possibilities for the development of new concepts into market opportunities with limited resources and money.

The modern revolution has begun, indicating that the path to global trading has been raised. As an entrepreneur, he therefore has a sizable chance to establish a business enterprise. Likewise, it implies an expansion in the amount of rivals or competitors. As a result, developing a corporate plan is critical in order to compete in the business world.

### **Leadership Aspects of the Digital Age**

This model is dependent on the number of tasks and the amount of socio-emotional assistance required of a leader in a specific circumstance, as well as the follower's or group's degree of preparation. For more than a few decades, understanding tasks and interactions as basic dimensions of managerial activity has been a critical component of management science, as these two dimensions have been labeled with a variety of labels varying from 'autocratic' and 'democratic' to 'employee orientation' and 'performance orientation'. Work patterns are a leader's method of one-way contact in which he or she explains what, why, where, and how a follower's necessary task should be completed. Meanwhile, relationship activity or relationship patterns refer to a leader's approach to two-way contact through socioemotional reinforcement, "psychological reinforcement," and a facilitative pattern. The situational strategy would use these two habits as a yardstick for achieving the aims of leadership. Certain leaders have been defined by their proclivity for structuring their followers' behaviors in order to accomplish goals, whereas others have been defined by their proclivity for offering socio-emotional assistance in their intimate relationships with their followers. Four potential traits of leadership can be deduced from these two types of habits: high-low assignment, high-level assignment and relationship, high-and-low assignment, and both low-level assignment and relationship.

Strategy for Digital Leadership Situational leadership is the appropriate tool for assessing the degree of preparedness of adherents of information technology, from the implementation and management of technologies such as software, programs, operating systems, and hardware such as mobile phones, modems, laptops, and touch screens, to job ethics and legality issues. Identifying followers' preparation for digital knowledge-based companies may be accomplished by adapting readiness indicators and digital information proficiency in relation to the followers' readiness standard in situational leadership: incapable and reluctant / insecure: adherents are unfamiliar with hardware and are concerned that if he attempts to use it, the computer will malfunction or split. Incapable, however eager / confident: followers have no prior knowledge of the hardware, but are involved in attempting to run it. Another aspect that typically influences this degree of preparation is the desire to communicate in English, since certain devices are only available in that language. Capable but unwilling / insecure: the follower is capable of operating the device but is uninterested in optimizing his / her skills, especially when it comes to complex devices or systems. Capable and ready / self-assured: adherents are acquainted with and experienced with the method and are self-assured in improving its application.

The identity of the four roughly relates to the latest definition of mobile or machine users' degree of competence. This categorization of abilities often provides observations into the web, literacy culture, and online success. The primary example is that if anyone is new to the internet, they

would consume any information without doing analysis into the content's veracity. The internet is a subjective environment where views are blended with evidence, invented bogus news such as facts or what really occurred, data and identification anonymity, cybercrime, and facts provided a separate story meaning are all prevalent. The capacity to filter such items is regarded as indicating a limited to adequate knowledge of the issue of reality on the internet. Another aspect affecting followers' preparation is their ability to access an increasingly increasing, intense, and competitive new knowledge world. Numerous businesses.

Online startups and other innovative businesses that depend on digital information technologies, such as advertising firms, financial technology, and app developers, work lengthy yet flexible hours. As a result, only those with the appropriate educational experience or expertise were capable and involved in joining the industry until recently. This has also resulted in a change in the workplace paradigm, with increased workload and working hours but a more informal work ethic. In a nutshell, operating in the digital artistic or digital intelligence industries is unlike any other kind of job. Several of these considerations may be considered hurdle factors affecting followership preparation in the innovative digital sector. This identification may aid in the comprehension of followers' motivations.

### **The Crucial Function of Leadership Style**

The leadership style of a leader is critical in terms of both rank and organization. This is because a leader's style will dictate how a business operates. A successful leadership style must be able to influence, steer, and exert significant impact in order to accomplish organization objectives.

The following strategies may be developed from a situational perspective to digital leadership: (1) Measuring the degree of preparation by presenting general and fundamental objectives that the leader wishes to accomplish; (2) Implementing a task-oriented leadership style or partnership with followers based on their level of readiness. 3. Delegating followers who demonstrate a high degree of readiness to assist with supervising followers who demonstrate a low level of readiness as the task group increases in size.

### **Developing an Effective Leadership Style Inside the Organization**

Leadership is the method of persuading, inspiring, and enticing people to lead to a state's or company's prosperity and efficacy in achieving its objectives (McKee et al., 2008; Avery, 2005; Neck et al., 2019; Hoyle, 2007; Wright Jr, 2012). The most often used styles of leadership include democratic leadership, autocratic leadership, affiliative leadership, and visionary leadership. Democratic leadership is a style of leadership in which the chief delegated power and invited his or her supporters to engage in decision-making (Avolio et al., 2001). A political leader is a strong listener and team player, capable of influencing and collaborating with the team he heads. In this leadership style, each team member's feedback is valued, and each member's active presence demonstrates his or her contribution to teamwork. In this instance, a business leader will use this leadership style to solicit valuable input from his employees.

The second leadership model is autocratic leadership, in which a leader exercises sole authority and is fully accountable for his team's results. An autocratic leader leads by commanding his followers, threatening his subordinates, and exercising strict influence over the position of the

led. Additionally, autocratic officials constantly track the success of job operations. A business leader with an autocratic leadership style will exert strict influence over his organization (Bhatti et al., 2012; Yiing & Ahmad, 2009 ; Mulki et al., 2015; Chen et al., 2014). This leadership style is ideal for use during times of crisis in the company.

Another form of leadership is affiliative leadership, under which the leader makes effective recommendations and allows team members to be more proactive in contributing ideas and thoughts. This types of leaders exhibit many traits, including an emphasis on team unity, an ability to empathize with others, an ability to boost their members' confidence, and a willingness to assist in managing team tensions. Members with this leadership style foster team unity by assisting their partners in developing partnerships. A business leader may use this leadership style to inspire his or her team through difficult periods and to improve relationships among team members.

The final form of leadership is visionary leadership, in which the leader inspires and motivates his team members, adheres to the mission developed, and enables members to carry out their responsibilities in accordance with the larger objectives they wish to accomplish together. A dynamic leader encourages others, remains committed to the vision he is pursuing, and demonstrates respect towards team members. A ambitious leader communicates precisely how to accomplish their vision and why it requires the whole team's commitment (both corporations and other start-ups). This leadership style is necessary anytime a corporation or organisation requires a fresh vision or a significant improvement. Whatever style of leadership is used in industry, successful leaders possess characteristics that contribute to the growth of the enterprise. A leader must embody five characteristics.

To begin, a successful leader must strive to evolve in order to create value and functionality in industry, rather than adhering to established practices. Second, an accomplished leader inspires and motivates all in the organization to work for a common goal. Thirdly, a leader must serve as a positive role model for his or her subordinates. This encourages staff to continue honing their skills and efficiency. Fourth, a successful leader must possess a strong degree of emotional maturity and the ability to empathize with each employee's emotions. Effective leaders must consider their members' feelings and develop positive partnerships with them. Fifth, powerful leaders inspire citizens to respond by supplying knowledge and inspiring employees to function to their full potential. Thus, in order to grow and sustain a profitable company, an entrepreneur must possess and exercise effective leadership in maintaining a pleasant work atmosphere and enhancing the performance of his employees.

### **Effective Leadership Style in the Management of Start-ups**

An successful leadership style is one that motivates workers to perform such that employees see their boss as an effective leader based on their happiness with their work experience in the organization (Yang, 2014; Attridge, 2009). Employee success will be excellent if the supervisor has the appropriate incentive and adopts a leadership style that is agreeable to all workers in order to foster a positive work environment.

The following qualities define a successful leadership style: (1) Considering curiosity before the final result; (2) Recognizing that the final decision is based on the results; (3) Engaging in problem-

solving with zeal. (4) Having a democratic mentality toward authority; (5) Possessing the ability to offer resources for workers to reach their full potential; (6) Possessing strong values and ethics; and (7) Possessing the ability to accept accountability for team performance.

The leadership style that a leader can use depends on the state of his status representatives. Since not all leadership models are appropriate for all situations (Smith et al., 2004; Cable & Judge, 2003). As a result, it is important to understand the true working circumstances of its workers in order for a leader to follow the appropriate leadership style and optimize the success of its participants, making it simple to adapt to all position scenarios. Additionally, a successful leadership style is strongly geared toward subordinates, who depend on coordination to maintain all employees doing their assigned duties within the organization (Katz, 2009; Zareen et al., 2015; Amabile et al., 2004).

## Conclusion

An successful leadership style is one that motivates workers to perform such that employees see their boss as an effective leader based on their happiness with their work experience in the organization. Online startups and other innovative businesses that depend on digital information technologies, such as advertising firms, financial technology, and app developers, work lengthy yet flexible hours. As a result, until recently, only individuals with the required educational experience or expertise might and were interested in joining the industry. Members with a leadership personality are willing to foster team unity by assisting their partners in developing partnerships. A business leader may use this leadership style to inspire his or her team through difficult periods and to improve relationships among team members.

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